**ANNEX A: TEMPLATE FOR TECHNICAL PROPOSAL**

**EOI Title:** Partnership for Renewable Energy Market Development in ECAs
**Responding Entity:** [Insert Company Name]
**Category:** [Please Mark one from below]

• Category A: Renewable Energy (RE) Technology/Product/Service Provider

• Category B: Financial Service Provider (Bank, NBFI, MFI)

• Joint Proposal (both A & B)

### SECTION A: COMPANY PROFILE & EXPERIENCE

* Legal Name of Organization:
* Nature of Business:
* Year Established:
* Relevant Project Locations:
* Overview of RE-related Experience in Rural/ ECA Contexts:
* Summary of Past Pilots/Scale-ups:

### SECTION B: PROPOSED APPROACH (as per 4E Principles)

* **Economy:** [How will the intervention reduce costs?]
* **Efficiency:** [How will time/resources be optimized?]
* **Effectiveness:** [How will results and outcomes be ensured?]
* **Equity:** [How will the approach promote inclusion and access?]

### SECTION C: MARKET ASSESSMENT PLAN

* Target Locations (Upazila/Union level):
* Methodology for Community Need Identification:
* Technology Feasibility Assessment Plan:
* Strategy to Identify Early Adopters:

### SECTION D: PILOT DESIGN & SCALE-UP STRATEGY

* Selected Technologies:
* Implementation Plan for Pilot:
* Adoption and Demonstration Strategy:
* Scale-up Vision:
* Business/Operational Model:
* Quality Assurance Measures:

### SECTION E: AFTER-SALES SERVICE, FINANCING & LIVELIHOOD IMPACT

* After-Sales Service Mechanism:
* Financing Linkages (partners, internal, or proposed):
* Livelihood Impact Pathways (How will the RE tech generate income?):
* Timeline (Activities to be completed within March 2026):

### SECTION F: RESPONSE TO CATEGORY-SPECIFIC QUESTION*S*

*\*The questions are already provided in the EOI guideline; please follow that.*

**Category A (RE technology/product/service Providers) Only:**

1. Technologies of Interest:

2. Inventory & Lead Time:

3. Capacity & Pricing:

4. Financing Model Suggestions:

5. Last-Mile Distribution Challenges & Solutions:

6. After-Sales Model:

7. Market Creation Strategy:

**Category B (Financial Service Providers) Only:**

1. Financial Products Proposed:

2. Client Segments:

3. Experience with Rural/ECA Clients:

4. Risk Mitigation Approaches:

5. Partnership Vision:

6. Product Customization Plan:

7. Operational Capacity & Monitoring:

### SECTION G: SUPPORTING DOCUMENTS/ANNEX

* Company Registration Certificates (VAT, TIN, Trade License)
* Brochures/Product Sheets (if any)
* Organizational Chart (if applicable)